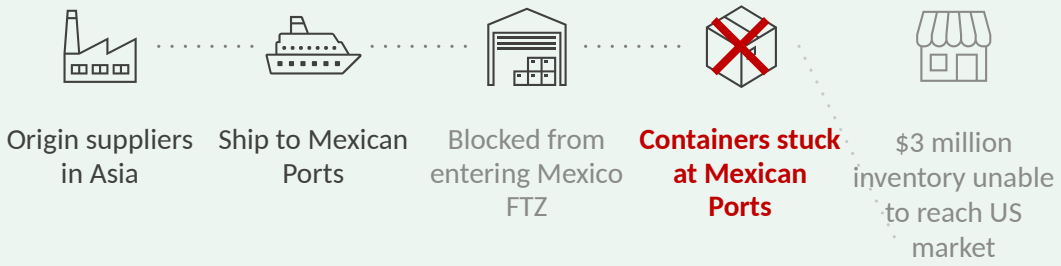
Case Study | Ag-tech Customer

Facilitated release of $3million inventory without entering Mexican Commerce | **Prevented $552,000 in duty and tax exposure**

PREVIOUS PROCESS | MEXICO FTZ STRATEGY

Mexican Customs Regulatory Change



Supply Chain Disruption

Challenge

A change in Mexican Customs regulations eliminated the customer's ability to process their goods through a Foreign Trade Zone (FTZ) without value-added work being performed on the product. As a result, 12 containers carrying approximately $3M in inventory became stranded at various ports in Mexico. Without a compliant alternative, the customer faced significant duty and tax exposure, escalating storage and demurrage costs, and delayed product availability to the US market.

MEXPRESS PROCESS | DIRECT IN-BOND TO LAREDO

No Entry into Mexican Commerce Required



Solution

- Evaluated alternative import strategies and established a compliant process for routing cargo directly from the seaport without entering the goods into Mexican commerce
- Defined documentation and international in-bond requirements to support the new process
- Validated the approach with two trial shipments before expanding to the remaining containers

Business Impact

- Avoided $552,000 in duty and tax exposure associated with entering the goods into Mexican commerce
- Enabled $3M of suspended inventory to become available for sale
- Prevented further accumulation of storage and demurrage costs already in the tens of thousands